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FLANXTAR
READY TO GROW YOUR BUSINESS

BHABHA UNIVERSITY BHOPAL

Ref. No. Flx/WP/CA/125

Date: 8/07/2026

MEMORANDUM OF UNDERSTANDING (MOU)

FLANXTAR PRIVATE LIMITED, BHOPAL, MADHYA PRADESH & BHABHA UNIVERSITY, BHOPAL, MADHYA PRADESH

This Memorandum of Understanding ("MoU") is entered into on 08 July 2026 at Bhopal, Madhya Pradesh, India.

1. INTRODUCTION AND BACKGROUND

1.1 Flanxtar is involved in digital marketing, cybersecurity awareness, implementation of AI tools, and career readiness training for students and young professionals.

1.2 The University is a higher education institution committed to the development of digital skills. awarepess of cyber safety, employability, and industry exposure for its students.

1.3 Recognizing their mutual interest in cybersecurity awareness, exposure to AI tools, career guidance, internships and job readiness, the parties wish to work together on a non-exclusive basis for the benefit of students and society at large.

1.4 The purpose of this MoU is to set out a broad framework for cooperation between Flanxtar Private Limited and the Bhabha University for:

- Cyber awareness and digital safety programs;
- Familiarity with AI tools and emerging technology;
- Career guidance and the enhancement of employability;
- Internships, training and placement assistance; and
- Joint campaigns and activities at the state level of Madhya Pradesh.

2. SCOPE OF THE AREA OF COOPERATION

The Parties agree to cooperate in the following general areas:

2.1 Organizing workshops, seminars and campaigns on-campus and online on:

- Cyber awareness and safety online;
- Responsible use of new technologies and digital platforms;
- Productivity, learning and innovation AI tools; and
- Career guidance, skills employability, and industry readiness.

2.2 Offering opportunities for internships, short-term training, projects and job opportunities for the University students with Flanxtar, its ventures, and associated industry partners, subject to selection criteria.

2.3 Facilitate joint state-level and regional cyber awareness drives led by Flanxtar with active academic and infrastructure support from University.

2.4 Encouraging collaborative content creation, research and documentation on cyber awareness, AI applications, digital marketing, and related areas.

3. ROLES AND RESPONSIBILITIES OF FLANXTAR PRIVATE LIMITED

Subject to this MoU, Flanxtar shall:

3.1 Design and deliver quarterly workshops (at least once every quarter) at the university on:

- Cyber awareness and digital safety; and
- Career guidance, industry expectations, and job readiness.

3.2 Develop and deliver special sessions on AI tools (for content creation, productivity, analytics, etc.) suitable for students of different disciplines.

3.3 Coordinate and organize state-level cyber awareness campaigns, in collaboration with the university, which may include:

- Mega events at the University auditorium or other campus venues;
- Technical activities such as hackathons, quiz contests, poster/video competitions, and student-led awareness drives;
- Online and offline campaigns in schools/colleges where feasible.

3.4 Provide priority consideration to participating students of the University for:

- Internships and short-term training programmes at Flanxtar and its ventures;
- Project-based assignments, content creation tasks, and research assistance roles;
- Entry-level job requirements, subject to merit, vacancy, and internal HR policies.

3.5 Provide expert resource persons, training content, and digital learning material for the agreed workshops and campaigns, and wherever possible, offer joint certifications (with University logo and Flanxtar logo) for students who successfully complete structured programmes.

3.6 Share with the University—where appropriate—success stories, case studies, and impact reports of the programmes, which may be used for academic, outreach, and accreditation purposes.

4. ROLES AND RESPONSIBILITIES OF THE BHABHA UNIVERSITY

Subject to this MoU, the University shall:

4.1 Provide venue and infrastructure support for the activities under this MoU, including:

- Auditorium, seminar halls, classrooms, labs, and internet connectivity for events;
- Audio-visual equipment and technical support as feasible.

4.2 Inform, promote, and encourage student participation in Flanxtar's workshops, trainings, and campaigns by:

- Circulating official notifications to students and faculty;
- Displaying event information on notice boards, website, and official social media;
- Allowing registration through University channels (ERP/portal/forms).

4.3 Refer and recommend students for:

- Internships, live projects, and training opportunities offered by Flanxtar under this MoU;
- Participation in content creation, research assignments, and field activities related to cyber awareness and AI tools.

4.4 Provide necessary academic support for aligning workshops and trainings with students' curriculum and credit/non-credit requirements, wherever feasible, and explore possibilities of recognising such activities under value-added courses, skill development, or extracurricular activity frameworks as per University rules.

4.5 Support media coverage and branding of joint activities by:

- Issuing joint press notes when appropriate; Highlighting the collaboration on the University website, prospectus, and social media;
- Allowing display of Flanxtar branding (as per mutually agreed guidelines) during events.

4.6 Nominate a Nodal Officer/Coordinator to coordinate with Flanxtar for planning, scheduling, and monitoring the implementation of activities under this MoU.

5. JOINT COORDINATION MECHANISM

5.1 Both parties shall constitute a Joint Coordination Committee (JCC) consisting of at least: One senior representative from Flanxtar; and One faculty/administrative representative from the University.

5.2 The JCC shall meet (physically or online) at least twice a year to:

- Plan the annual activity calendar;
- Review the progress and impact of ongoing activities;
- Discuss new initiatives, including advanced training programmes, incubations, or collaborations with external partners;
- Recommend any modifications or additions to the collaboration areas within the scope of this MoU.

6. INTERNSHIPS, TRAINING, AND PLACEMENT

6.1 Flanxtar will share available internship, training, and entry-level job opportunities from time to time with the University's Training & Placement / Career Services office.

6.2 Students of the University who have participated in Flanxtar's workshops, trainings, or campaigns shall be given priority consideration during shortlisting, subject to eligibility and selection processes (tests, interviews, portfolio review, etc.).

6.3 Both parties may jointly design structured internship/training modules (e.g., 4-12 weeks) with defined learning objectives, mentor support, and evaluation methods.

6.4 The nature of internships (paid/unpaid, hybrid/remote/on-site, location, duration, and stipend, if any) shall be clearly communicated to students on a case-by-case basis, in line with Flanxtar's internal policies and the University's guidelines.

6.5 The University shall, as needed, provide letters of introduction/nomination for students applying to opportunities under this MoU and facilitate necessary academic approvals.

7. FINANCIAL ARRANGEMENTS

7.1 This MoU itself does not create any obligation of payment between the parties. In general, each party shall bear its own internal costs for carrying out activities under this MoU, unless otherwise agreed in writing for specific programmes.

7.2 For regular awareness workshops and on-campus sessions under this MoU:

- The University will provide venues and basic infrastructure at no cost to Flanxtar, subject to its policies;
- Flanxtar will bear the cost of its trainers, resource persons, training content, and travel (if any), unless third-party sponsorships are arranged.

7.3 For any advanced paid training programmes, certifications, bootcamps, or large-scale campaigns that involve participant fees, sponsorships, or external funding:

- The parties will mutually decide the fee structure, revenue sharing, and budget on a case-by-case basis;
- Such terms shall be recorded in a separate written Addendum / Annexure to this MoU, duly approved and signed by authorised signatories of both parties.

7.4 Nothing in this MoU restricts either party from independently applying for government schemes, CSR grants, or other funding to support activities under this collaboration, provided that any joint proposal using both parties' names is mutually discussed and approved in writing.

8. INTELLECTUAL PROPERTY AND CONTENT USAGE

8.1 Training materials, presentations, and tools developed solely by Flanxtar shall remain the intellectual property of Flanxtar. The University may use such materials for internal student learning only, and shall not commercially exploit or share them with third parties without written consent from Flanxtar.

8.2 Academic content, research outputs, or publications developed solely by University faculty or students shall remain the intellectual property of the University and/or the concerned individuals as per University policy.

8.3 In case of joint content or research (e.g., co-branded cyber awareness campaigns, jointly produced videos, reports, or study findings), the ownership and usage rights shall be agreed mutually in writing for each specific project, ensuring appropriate recognition of both parties.

9. CONFIDENTIALITY

9.1 Both parties agree to maintain confidentiality of any non-public information, data, or business strategies disclosed during the collaboration and to use such information solely for this MoU.

9.2 This obligation shall survive the termination or expiry of this MoU for a period of One years, unless such information enters the public domain through no fault of the receiving party.

10. TERM AND TERMINATION

10.1 This MoU shall come into effect on the date of the last signature and shall remain valid for a period of three (3) years, unless terminated earlier in accordance with this clause.

10.2 Either party may terminate this MoU by giving thirty (30) days' prior written notice to the other party, without assigning any reason.

10.3 Ongoing activities or programmes at the time of termination may, by mutual consent, be allowed to continue until their logical completion, even after the MoU stands terminated.

10.4 Termination or expiry of this MoU shall not affect any separate legally binding agreements or addenda that may have been executed between the parties for specific projects.

11. NATURE OF UNDERSTANDING

11.1 This MoU is intended to reflect the understanding and goodwill between the parties and is generally non-binding in nature, except for clauses relating to confidentiality, intellectual property (where specified), and financial obligations expressly stated in any addendum.

11.2 Neither party shall represent itself as an agent, partner, or legal representative of the other party for any purpose, and this MoU does not create any employer-employee, joint venture, or partnership relationship between the parties.

12. DISPUTE RESOLUTION AND GOVERNING LAW

12.1 In case of any differences or disputes arising out of or in connection with this MoU, the parties shall first attempt to resolve them amicably through mutual discussions between their authorised representatives.

12.2 If the dispute is not resolved within sixty (60) days, the matter may be referred to the respective heads (e.g., Vice Chancellor / Managing Director) for final discussion and resolution.

12.3 This MoU shall be governed by and construed in accordance with the laws of India, and the courts at Bhopal, Madhya Pradesh shall have jurisdiction.

13. AMENDMENTS

13.1 This MoU may be amended or supplemented at any time by mutual written consent of both parties, executed by their duly authorised signatories.

FOR FLANXTAR PRIVATE LIMITED

Name: Rahul Goswami
Designation: Founder & CEO
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Phone: 8319039897

Witness Signature (1) Rahul
Name: Rahul goswami
Date: 08/07/2026

signature L
Shyama Shyama 08/07/2026

Name: Shashikant Lonare
08/07/2026

FOR BHABHA UNIVERSITY, BHOPAL

Name: Dr. Bharti Satankar
Designation: Pro Vice Chancellor
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Witness Signature (2)
Name: Dr. Ashok Kumar Dhakad
Date: 08/07/2026

08/07/2026